

**Unweighted Median Salary by Carnegie Classification - All Institutions**

	All Institutions	Research Universities **	Other Doctoral**	Master's	Baccalaureate	Associate's
[101000] CEO-Single Inst/Campus within Syst	300,000	452,370	373,376	303,125	285,000	190,000
[102000] Exec VP/Vice Chancellor	198,675	399,889	254,488	191,493	140,680	139,090
[105000] Chief Acad Affrs Officer/Provost	193,136	353,796	254,410	196,228	166,000	132,940
[107000] Chief Business Officer	185,000	284,622	227,002	190,064	170,320	128,687
[109000] Chief Athletics Admr	120,000	287,951	176,478	118,970	95,880	83,540
[111000] Chief Audit Officer	127,092	150,750	127,400	92,069	99,193	104,772
[113000] Chief Devel/Advanc Officer	165,000	309,000	228,068	165,036	155,194	105,850
[115000] Chief Enroll Mgmt Officer	147,046	195,341	169,000	146,918	134,666	107,983
[119000] Chief External Affrs Officer	171,789	234,000	194,661	145,260	105,000	133,834
[121000] Chief Facilities Officer	118,671	189,728	140,190	114,729	96,823	100,428
[123000] Chief Financial Officer	175,000	268,350	276,566	152,579	150,119	123,687
[127000] Chief HR Officer	113,706	190,230	145,757	108,684	91,235	103,307
[129000] Chief Info/IT Officer	138,442	239,850	177,720	132,200	111,295	111,613
[131000] Chief Instl Plan Officer	144,400	200,000	154,959	128,200	141,500	109,873
[133000] Chief Instl Rsrch Officer	94,769	130,262	109,986	90,000	85,500	85,827
[135000] Chief Investment Officer	228,500	308,259	159,664	108,444	285,000	*
[137000] Chief Legal Affrs Officer	193,500	243,120	206,585	160,000	170,000	155,296
[139000] Chief Library Officer	96,930	206,717	135,144	97,977	79,149	75,547
[141000] Chief Pub Rel Officer	114,948	198,067	142,861	105,000	97,025	86,237
[143000] Chief Research Officer	250,664	291,116	199,217	159,516	89,230	110,740
[145000] Chief Std Affrs/Std Life Officer	142,250	222,860	178,500	140,000	124,650	109,951
[153040] Dean Arts and Sciences	152,623	252,694	193,800	143,092	121,643	98,057
[153060] Dean Business	190,308	330,000	237,990	179,280	129,902	97,360
[153080] Dean Continuing Ed	118,000	199,874	141,998	120,000	99,383	97,865
[153120] Dean Education	149,641	218,245	163,242	137,573	98,880	104,841
[153130] Dean Engineering	259,091	292,992	228,711	195,738	180,202	102,000
[153160] Dean Fine Arts	145,000	214,058	190,332	138,413	105,000	102,235
[153190] Dean Graduate School	155,500	204,962	153,689	131,484	93,296	*
[153200] Dean Health-Related Profs	142,981	209,000	185,000	146,979	113,182	104,977
[153210] Dean Honors Prgm	148,835	160,283	144,510	112,875	*	*
[153220] Dean Humanities	128,473	243,686	*	141,908	96,000	101,340
[153250] Dean Law	312,310	328,750	312,500	279,313	*	*
[153260] Dean Library Science	138,877	191,660	130,000	126,072	*	90,934
[153300] Dean Nursing	144,933	239,700	173,612	140,000	106,287	95,545
[153360] Dean Sciences	148,137	255,000	171,190	145,648	105,550	97,000
[155010] Dean Students (with/w/out fac status)	100,194	136,476	116,978	97,743	85,104	92,811
[161000] Chief Acctg Officer/Controller	108,206	171,585	139,322	102,065	94,996	92,694
[162000] Chief Adm Officer	166,666	244,004	204,360	144,500	153,389	88,965
[163000] Chief Architect for the Inst	122,400	137,421	117,457	100,000	101,906	113,313
[164000] Chief Aux Servs Officer	107,749	146,337	116,000	94,702	93,811	85,660
[165000] Chief Budget Officer	116,960	153,395	128,000	108,150	104,200	96,171
[166000] Chief Purchasing Officer	91,201	118,876	98,396	81,315	71,950	77,010
[167000] Chief Equal Opportunity/AA Officer	103,360	120,000	102,000	94,153	97,441	96,751
[168000] Chief Diversity Officer	122,642	164,530	137,449	98,157	91,350	96,593
[171000] Chief Std Admsns Officer	92,743	126,716	102,298	90,237	82,897	74,625
[172000] Chief Std Financial Aid Officer	85,827	120,000	97,480	84,145	76,000	78,857
[173000] Chief Std Registr/Records Officer	83,640	121,118	91,292	82,000	71,925	75,585
[175000] Chief Techny Transfer Officer	171,903	174,871	*	88,663	*	*
[176000] Chief Spnsd Rsrch/Prgms Admr	103,830	132,445	102,288	92,453	88,385	93,311
[177000] Chief Contracts and Grants Admr	89,703	102,999	93,731	75,696	68,850	80,498
[177100] Dep Chief Library Officer ( > 13 )	90,408	120,000	92,726	81,049	68,551	72,252
[179010] Dep Chief-Std Affrs	96,715	142,800	107,910	90,994	81,421	87,904
[179030] Dep Chief Rsrch Officer	159,000	190,860	*	95,451	*	86,611
[181000] Dep Provost	170,375	214,242	185,529	147,187	135,000	133,121
[183000] Assoc Provost	135,067	172,405	156,627	131,803	110,022	105,000
[185000] Asst Provost	107,500	133,800	127,765	105,000	96,900	100,406
[187020] Chief of Staff to Sys or Inst CEO	146,112	190,400	140,969	132,182	134,990	111,504
[194010] Dep Chief Financial Officer	122,400	160,000	148,800	117,264	113,050	83,853
[194020] Dep Chief Facil Officer	93,226	122,888	106,116	88,028	78,206	78,944
[194030] Dep Chief HR Officer	87,861	129,350	96,524	78,084	77,235	83,250
[194040] Dep Chief Info/IT Officer	117,840	159,453	134,032	105,008	95,000	100,336
[194050] Dep Chief Athl Officer	81,784	130,000	87,438	74,578	63,109	70,799
[194060] Dep Chief Advanc/Devel Officer	122,118	203,796	140,002	110,960	111,928	98,838
[194150] Dep Chief Budget Officer	95,498	116,390	93,454	86,997	78,000	85,860
[196010] Bursar	75,480	105,157	83,481	70,571	63,518	70,218
[196020] Chief Camp Bookstore Admr	63,560	100,513	66,681	65,595	56,966	64,055
[196030] Chief Camp Continuing Ed Admr	92,147	125,723	93,535	87,047	75,187	86,756
[196040] Chief Camp Distance Ed Admr	91,551	114,409	91,427	84,645	68,071	85,680
[196050] Chief Camp Intl Ed Admr	88,526	125,007	92,899	85,000	70,040	84,062
[196051] Chief Camp Intl Studies Ed Admr	84,749	97,665	87,066	73,950	84,475	*
[196060] Chief Envrml Hlth and Safety Admr	97,245	120,890	94,349	82,288	78,393	76,103
[196070] Chief Camp Risk Mgmt and Ins Admr	99,338	113,188	112,408	82,103	92,700	83,991
[196080] Chief Camp Sec Admr/Police Chief	90,000	134,330	102,523	83,000	70,608	79,938
[196085] Dep Chief Camp Sec Admr/Asst Pol Chf	74,327	97,665	80,624	67,773	60,355	70,167
[196090] Chief Camp Parking/Transport Admr	84,625	96,594	65,754	65,577	69,149	*
[196100] Chief Camp Empl Admr	80,600	96,828	83,313	68,268	67,727	75,425
[196110] Chief Camp Payroll Admr	71,270	92,150	77,400	63,964	59,973	64,535
[196120] Chief Camp Benefits Admr	82,731	98,193	85,051	72,000	75,200	77,572
[196130] Chief Camp Employee Rel Admr	91,800	101,358	84,335	86,433	90,632	83,073

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	All Institutions	Research Universities **	Other Doctoral**	Master's	Baccalaureate	Associate's
[196140] Chief Camp Class and Comp Admr	91,952	100,124	82,637	77,714	84,441	85,405
[196150] Chief Camp HR Info Sys Admr	90,000	109,000	92,641	73,315	73,214	85,753
[196160] Chief Camp Training and Devel Admr	89,735	93,275	89,747	85,593	72,500	81,110
[196170] Chief Camp Food/Dining Servs Admr	97,046	121,154	93,624	87,587	93,520	65,236
[196175] Dep Chief Camp Food/Din Srvs Admr	76,951	85,514	*	69,784	71,225	56,540
[196200] Chief Camp Energy and Utilities Admr	103,239	112,850	81,840	92,773	86,275	85,511
[196210] Chief Camp Telecom/Netwkg Admr	100,458	135,540	103,264	92,731	90,079	88,728
[196220] Chief Camp Enterprise Apps Admr	112,448	135,109	112,940	101,694	103,075	101,691
[196230] Chief Camp Acad Comp/Instr Tech Admr	95,857	128,060	107,161	88,835	85,590	85,000
[196240] Chief Camp Admin Comput Admr	98,286	136,806	105,587	94,760	85,536	86,970
[196260] Chief Camp IT Sec Admr	108,406	136,990	102,199	92,535	87,067	94,531
[196280] Chief Camp Std Activities Admr	63,019	86,440	71,429	61,203	52,500	64,888
[196300] Chief Camp Std Ctr Admr	79,970	98,661	82,820	71,862	56,050	57,120
[196310] Chief Camp Greek Life Admr	56,201	66,281	53,675	51,718	47,560	*
[196320] Chief Camp Acad Advising Admr	74,370	88,500	86,098	70,061	69,700	66,890
[196330] Chief Camp Career Servs Admr	74,423	102,000	78,817	70,000	65,453	70,460
[196340] Chief Camp Std Counseling Ctr Admr	86,184	113,165	94,022	80,054	78,462	70,231
[196350] Chief Camp Std Hlth Ctr-Non-Med Admr	98,209	123,177	105,177	83,339	86,648	*
[196354] Chief Camp Std Hlth Ctr-Physician Admr	172,534	190,636	146,362	151,509	173,735	*
[196355] Chief Camp Std Hlth Ctr-Nurse/NP Admr	78,254	96,614	88,144	79,576	63,584	73,167
[196360] Chief Camp Std Housing Admr	73,544	113,000	89,088	71,250	57,691	54,324
[196370] Chief Camp Annual Giving Admr	73,871	91,880	80,896	69,099	67,607	67,567
[196380] Chief Camp Corp/Found Rel Admr	90,000	125,000	98,484	81,029	85,336	90,114
[196390] Chief Camp Planned Giving Admr	105,355	145,230	114,636	93,320	97,648	*
[196400] Chief Camp Alumni Affrs Admr	81,581	136,680	96,926	77,127	70,193	62,998
[196410] Chief Camp Major Gifts Admr	104,550	152,004	113,145	91,800	100,079	72,099
[196420] Chief Camp Donor Rel Admr	77,795	92,069	79,542	69,935	70,026	71,400
[196430] Chief Camp Advanc Servs Admr	79,236	93,177	85,925	75,339	71,970	*
[196445] Chief Camp State/Loc Gvt/Legis Liaison	117,886	148,708	113,326	102,501	104,959	93,849
[196460] Chief Camp Marketing Admr	87,545	112,756	86,558	88,910	78,433	78,199
[196470] Chief Camp Pubs Admr	77,071	95,258	83,965	72,574	72,843	82,710
[196490] Chief Camp Study-Abroad Admr	76,511	82,405	74,863	70,457	75,055	*
[301030] Chief Bus Affrs Officer-Col/Div	103,058	107,700	112,776	85,960	97,016	110,482
[304040] A/A Dean Arts and Sciences	114,984	133,020	111,223	106,000	113,713	77,032
[304060] A/A Dean Business	143,556	191,715	155,077	126,297	106,631	79,316
[304120] A/A Dean Education	112,702	135,595	113,279	103,280	92,247	80,777
[304130] A/A Dean Engineering	154,447	164,340	150,943	134,773	*	*
[304190] A/A Dean Graduate Prgms	108,799	124,189	108,799	97,270	90,435	*
[304200] A/A Dean Health-Related Profs	119,859	142,100	120,444	112,535	*	89,132
[304300] A/A Dean Nursing	115,498	138,471	119,914	110,230	90,725	89,060

*Note.* The data in this table reflect positions that were reported by 100 or more institutions. To see data for all positions, consult the complete tables in the *2016 Administrators in Higher Education Salary Survey Report*.

\*4 cases or fewer

\*\*Research Universities are doctorate-granting institutions that Carnegie has classified as having either high or very high research activity (RU/H or RU/VH).

Other Doctoral are Doctoral/Research Universities (DRU) that have a lower level of research activity.